

BEFORE THE

IDAHO PUBLIC UTILITIES COMMISSION

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PUBLIC UTILITIES COMMISSION

IN THE MATTER OF IDAHO POWER )  
COMPANY'S PETITION TO MODIFY ) CASE NO. IPC-E-15-01  
TERMS AND CONDITIONS OF )  
PURPA PURCHASE AGREEMENTS )

IN THE MATTER OF AVISTA )  
CORPORATION'S PETITION TO ) CASE NO. AVU-E-15-01  
MODIFY TERMS AND CONDITIONS )  
OF PURPA PURCHASE )  
AGREEMENTS )

IN THE MATTER OF ROCKY )  
MOUNTAIN POWER COMPANY'S ) CASE NO. PAC-E-15-03  
PETITION TO MODIFY TERMS AND )  
CONDITIONS OF PURPA )  
PURCHASE AGREEMENTS )

DIRECT TESTIMONY OF RICK STERLING

IDAHO PUBLIC UTILITIES COMMISSION

APRIL 23, 2015

1 Q. Please state your name and business address for  
2 the record.

3 A. My name is Rick Sterling. My business address  
4 is 472 West Washington Street, Boise, Idaho.

5 Q. By whom are you employed and in what capacity?

6 A. I am employed by the Idaho Public Utilities  
7 Commission as the Engineering Supervisor.

8 Q. What is your educational and professional  
9 background?

10 A. I received a Bachelor of Science degree in Civil  
11 Engineering from the University of Idaho in 1981 and a  
12 Master of Science degree in Civil Engineering from the  
13 University of Idaho in 1983. I worked for the Idaho  
14 Department of Water Resources Energy Division from 1983 to  
15 1994. In 1988, I became licensed in Idaho as a registered  
16 professional Civil Engineer. I began working at the Idaho  
17 Public Utilities Commission in 1994. My duties at the  
18 Commission include analysis of a wide variety of electric  
19 and large water utility applications. I have been the  
20 lead staff member on all Public Utility Regulatory  
21 Policies Act (PURPA) dockets at the Commission since 1994.  
22 In addition, I lead the Engineering Section and supervise  
23 a staff of engineers and utility analysts.

24 Q. What is the purpose of your testimony in this  
25 proceeding?

1           A.    The purpose of my testimony is to address the  
2 petition of Idaho Power to reduce the maximum contract  
3 length for IRP-based (Integrated Resource Plan) PURPA  
4 contracts from the current 20 years to two years. I will  
5 also address similar requests by Avista and PacifiCorp for  
6 reduced contract lengths. In addition, I will make  
7 recommendations for maximum contract length for SAR-based  
8 (Surrogate Avoided Resource) PURPA contracts, including  
9 replacement contracts.

10           Q.   What do you believe is the real issue that needs  
11 to be addressed in this case?

12           A.    I believe the real issue is the risk exposure to  
13 ratepayers that can occur due to long-term PURPA  
14 contracts. Long-term contracts, by themselves, would not  
15 necessarily be problematic if the long-term avoided cost  
16 rates contained in those contracts fairly represented  
17 avoided costs over the entire duration of the contract.  
18 Unfortunately, however, I do not believe any avoided cost  
19 calculation can prove to remain accurate over a 20-year  
20 period. Absent any mechanism to periodically adjust  
21 avoided cost rates throughout the term of the contract,  
22 shorter contract lengths appear to be one of the only  
23 viable and effective ways to reduce the risk exposure to  
24 ratepayers.

25           Q.    Why don't you believe avoided cost calculations

1 can prove to remain accurate over a 20-year period?

2 A. Under the IRP method, avoided cost rates are  
3 computed, in large part, using an hourly dispatch model  
4 that dispatches generation to meet load in each hour at  
5 the lowest possible cost. The dispatch models require  
6 extensive information about each of the generation plants,  
7 typically throughout the western U.S., as well as long-  
8 term forecasts of loads and fuel prices. While forecasts  
9 can be prepared and assumptions can be made easily enough,  
10 it is extremely unlikely that those forecasts and  
11 assumptions will remain accurate over a long period of  
12 time. Consequently, it is equally unlikely that the  
13 avoided cost rates that emerge from the dispatch models  
14 will remain accurate. It is possible that the avoided  
15 cost rates will be too high at some times and too low at  
16 other times. It is also possible, however, that the  
17 avoided cost rates will be too high or too low throughout  
18 the entire contract length. Regardless of whether the  
19 avoided cost rates are too high or too low, 100 percent of  
20 the risk of actual prices deviating from forecasted  
21 avoided cost rates is borne by ratepayers and none of the  
22 risk is borne by QFs.

23 Q. Has the Commission Staff taken a position  
24 recently on maximum contract length for PURPA contracts?

25 A. Yes, in Case No. GNR-E-11-03, I recommended that

1 the Commission reduce maximum contract length to five  
2 years for contracts containing rates computed under the  
3 IRP methodology. This recommendation supported Idaho  
4 Power's request in that case.

5 Q. Did the Commission accept your recommendation?

6 A. No, the Commission did not. The Commission  
7 stated the following in Order No. 32697:

8 We find that a 20-year contract length, along  
9 with other factors, has been beneficial in  
10 encouraging PURPA development in Idaho. We  
11 continue to believe that 20-year contracts  
12 better coincide with the useful life of the  
13 renewable/cogeneration resources. While it  
14 is not this Commission's responsibility to  
15 ensure a contract length that allows a QF to  
16 obtain financing, we find that reducing  
17 maximum contract length to five years would  
18 unduly hinder PURPA development. That is not  
19 the Commission's objective. We believe that,  
20 by utilizing other tools to ensure an  
21 accurate and up-to-date avoided cost  
22 valuation, we can continue to encourage the  
23 types of projects that were envisioned by  
24 PURPA while maintaining the transparency for  
25 ratepayers as PURPA requires. Therefore, we  
find that a maximum contract length of 20  
years is appropriate. The parties to a power  
purchase agreement are free to negotiate a  
shorter contract if that would be most  
suitable for the project. As in the past,  
this Commission will consider contracts of  
more than 20 years on a case-by-case basis.

21 Q. The passage from Order No. 32697 you have quoted  
22 above reflects the Commission's position less than two and  
23 a half years ago. Why do you believe the Commission  
24 should consider a different position today?

25 A. In the short two and a half years since the

1 Order was issued, Idaho Power has signed agreements for  
2 461 MW of new solar generation,<sup>1</sup> and, as stated in its  
3 Petition, has received pricing requests for 885 MW of  
4 additional solar generation. In response to Staff  
5 production requests, Idaho Power states that it has  
6 received additional requests for solar contracts of  
7 approximately 120 MW since the filing of this case on  
8 January 30, 2015. PacifiCorp has received pricing  
9 requests for 275.5 MW of new solar generation according to  
10 its Petition. Contrary to what was contemplated in the  
11 Order, it would not appear that PURPA development needs  
12 further encouragement at this time.

13 Order No. 32697 suggested that other tools  
14 should be used to ensure accurate and up to date avoided  
15 cost rates, but I believe there are now few other tools  
16 available. Avoided cost rates can be calculated  
17 accurately at the beginning of a contract term, but no  
18 matter how accurate they may be to start, they are bound  
19 to become inaccurate over a 20-year period for a long term  
20 contract.

21 Q. Is the significant increase in the cumulative  
22 amount of PURPA power a recent phenomenon?

23  
24 <sup>1</sup> The Commission was recently informed by Idaho Power that  
25 four solar contracts representing 141 MW have been  
terminated for failure to post security.

1           A.    Yes, as shown in Idaho Power's Exhibit No. 1,  
2           the total amount of PURPA power began its significant  
3           increase from 216 MW in 2008, to an estimate of 2187 MW in  
4           2018.<sup>2</sup> From 1982 to about 2007, Idaho Power had less than  
5           200 MW of PURPA generation, primarily hydro. For  
6           approximately the first 25 years, the average size of  
7           PURPA projects was only about 2.5 MW.

8           Q.    Has the Commission ever before limited contracts  
9           to five years or less?

10          A.    Yes, it has. The Commission's policy with  
11          regard to contract length has evolved over the years.  
12          From 1980 when PURPA was first implemented in Idaho,  
13          through 1987, utilities were obligated to offer QFs up to  
14          35-year contracts. The reason for the 35-year maximum  
15          contract length was that 35 years was the amortization  
16          period allowed for similar utility-owned facilities. A  
17          contract length that matched the project's amortization  
18          schedule made financing easier, and in effect, helped  
19          encourage QF development.

20                    In 1987 (See Case No. U-1500-170, Order No.  
21                    21630) the Commission shortened the standard contract

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22  
23                    <sup>2</sup> Note that the total estimate for 2018 includes 885 of  
24                    proposed contracts. In addition, it includes 461 MW of,  
25                    signed contracts. The Commission was recently notified  
                    that 141 MW of signed contracts have defaulted, and the  
                    contracts have been terminated.

1 length to 20 years reasoning that risk and uncertainty  
2 inherent in long-range forecasting increases dramatically  
3 with time and that a shorter contract term would reduce  
4 that risk. The Commission ruled that contracts longer  
5 than 20 years would be available to QFs only upon a  
6 persuasive showing of need.

7           Nine years later, in 1996, the Commission again  
8 reexamined the issue of contract length. In Order No.  
9 26576 in Case No. IPC-E-95-9, the Commission further  
10 shortened the maximum required contract length from 20  
11 years to five years for projects 1 MW and larger. In  
12 1997, the Commission extended the five-year contract  
13 length limitation established for large QFs to smaller  
14 than 1 MW QFs as well. (See Case No. IPC-E-97-9, Order  
15 No. 27111)

16           In 2002, the Commission increased maximum  
17 contract length from 5 years back to 20 years. The  
18 Commission explained that when it earlier had reduced  
19 maximum contract length to five years, there was an  
20 expectation of widespread deregulation, more competitive  
21 markets, and greater reliance on short-term market  
22 purchases. However, by 2002, the Commission recognized  
23 that each of Idaho's regulated electric utilities were  
24 constructing or had recently constructed long-term new  
25 generation resources. In restoring 20 years as the

1 maximum contract length, the Commission reasoned that a  
2 longer contract better coincides with the planned resource  
3 life of renewable or cogeneration resources being offered,  
4 better reflects the amortization period of generation  
5 projects constructed by the utilities themselves and will  
6 coincidentally provide a revenue stream that will  
7 facilitate the financing of QF projects. (See Order No.  
8 29029)

9 Q. During the approximately five and a half year  
10 period when contract length was limited to five years  
11 (September, 1996 through May, 2002), weren't very few  
12 PURPA contracts signed?

13 A. Yes, there was only one PURPA contract signed in  
14 Idaho during this time frame. However, at the time, the  
15 eligibility threshold for published rates was also limited  
16 to facilities one megawatt or smaller. In addition,  
17 published rates were also quite low at this time,  
18 primarily due to low natural gas prices. Furthermore,  
19 most PURPA hydro and cogeneration projects had already  
20 been developed, while wind, solar and biogas technology  
21 had yet to fully develop. The combination of all of these  
22 factors, not shortened contract length alone, caused very  
23 few PURPA projects to be developed in Idaho during this  
24 time period.

25 Q. But won't a five-year limit on maximum contract

1 length, if approved, limit the ability of projects to  
2 obtain financing, thus making extensive project  
3 development unlikely?

4 A. Yes, I agree that development would likely slow  
5 considerably, at least under PURPA. However, facilities  
6 could still be developed under other mechanisms. For  
7 example, if a utility identified a need in its IRP and if  
8 certain renewables or cogeneration possessed the  
9 characteristics and costs making it part of a preferred  
10 portfolio, then the utility could acquire renewables or  
11 cogeneration with long-term contracts in response to  
12 utility requests for proposal. This was the mechanism  
13 employed by Idaho Power in signing power purchase  
14 agreements (PPAs) with the Neal Hot Springs and Raft River  
15 geothermal projects (35 MW), and the Elkhorn wind  
16 project (101 MW). Similarly, Avista secured a PPA for the  
17 Palouse wind project in the same way. Finally, PacifiCorp  
18 has either signed multiple PPAs or acquired ownership of  
19 wind projects in the same manner.

20 QFs could also sell their output to other  
21 utilities outside of Idaho, just as some out of state  
22 projects currently sell their output to Idaho utilities.  
23 In addition, projects could be developed in Idaho and sell  
24 their output to out of state buyers, not as QFs under  
25 PURPA, but as Exempt Wholesale Generators. At least one

1 large wind project in eastern Idaho sells its output to  
2 Southern California Edison in this fashion. In fact, this  
3 is a very common mechanism for project development  
4 throughout other parts of the country.

5 Alternatively, projects could also sign PURPA  
6 contracts and replace them every five years (or whatever  
7 maximum contract length the Commission decides) as long as  
8 PURPA remains in effect.

9 Q. Do you believe that the Commission should  
10 shoulder some responsibility for ensuring contract lengths  
11 are long enough to enable QFs to obtain financing?

12 A. No, not necessarily. Where the Commission  
13 desires to boost development of PURPA projects, long-term  
14 contracts may accomplish that goal. However, currently,  
15 Idaho utilities, particularly Idaho Power, are being  
16 inundated with more projects than they need or can  
17 accommodate. In Order No. 32697, the Commission stated  
18 that it is not the Commission's responsibility to ensure  
19 contracts are long enough to enable projects to obtain  
20 financing. Because the Commission must also regulate the  
21 reasonableness of customer rates and the reliability of  
22 power, it is ultimately a matter of policy—how the  
23 Commission wishes to weigh its various considerations.

24 Q. Is a 20-year maximum contract length  
25 inconsistent with PURPA's objectives?

1           A.    Yes, it can be. One of the Commission's primary  
2 duties under PURPA is to set avoided cost rates that are  
3 just and reasonable to customers, in the public interest,  
4 and not discriminatory to QFs. Such rates must not exceed  
5 incremental costs to the utility. The concern arises when  
6 contracts extend for many years and the forecast of  
7 avoided cost becomes inaccurate. Long-term contracts  
8 based on forecasted rates create greater risks for  
9 customers because the rates in the later years are not  
10 reflective of avoided costs.

11           Q.    Are there any specific requirements under PURPA  
12 regarding contract length?

13           A.    No, FERC's regulations implementing PURPA are  
14 silent on contract length. Furthermore, I am not aware of  
15 any FERC case or court decision involving a requirement  
16 for a minimum contract length.

17                    However, FERC rules do appear to contemplate  
18 less than 20 year contracts. Section 292.302 of the FERC  
19 rules implementing PURPA, requires utilities to make  
20 available information from which avoided costs may be  
21 derived. For energy, utilities are required to estimate  
22 the energy component of avoided costs by year for the  
23 current year and each of the next five years. For  
24 capacity, the utility must make available its plan for the  
25 addition of capacity by amount and type, for purchases of

1 firm energy and capacity, and for capacity retirements for  
2 each year during the succeeding 10 years. Thus, these  
3 component forecasts are much less than the 20-year  
4 contract.

5 In Idaho, utilities do not actually submit such  
6 information to the Commission because FERC rules permit  
7 states to require different information for deriving  
8 avoided costs. Nonetheless, I think the mere mention of  
9 five year estimates for energy and 10 years for capacity  
10 suggests 20 year maximum contract lengths are not  
11 necessarily expected.

12 Q. Are there other reasons why you believe that  
13 maximum contract length should be shortened to five years?

14 A. Yes, there are. When the surrogate avoided  
15 resource (SAR) was changed from a coal-fired resource to a  
16 gas-fired resource in 1995, fuel became a much larger  
17 portion of the avoided cost rate. By comparison, fuel is  
18 a far more substantial portion of costs for a gas-fired  
19 resource than for a coal-fired resource. In fact, for the  
20 gas-fired combined cycle combustion turbine (CCCT) now  
21 used as the SAR, fuel represents approximately two thirds  
22 of the project costs. The fuel component of costs must be  
23 estimated based on 20-year forecasts. As history has  
24 demonstrated, it can be extremely difficult to accurately  
25 forecast gas prices just a few years into the future, let

1 alone 20 years into the future. Similarly, under the IRP  
2 methodology, much of the cost upon which PURPA rates are  
3 based is driven by fuel prices. Gas-fired generation is  
4 on the margin much of the hours of the year; consequently,  
5 electric market prices are frequently closely tied to  
6 natural gas prices. A five year contract allows contract  
7 rates to be adjusted regularly to more accurately reflect  
8 current fuel prices.

9 Moreover, a fixed price contract is more risky  
10 than one in which prices are adjusted frequently. A long-  
11 term fixed price could possibly be accurate just once  
12 during its term – at the beginning of the contract when  
13 the rates are first established. The shorter the term of  
14 the contract, the more frequently prices can be adjusted  
15 to ensure they accurately represent the true value of the  
16 power. A shorter term contract helps to minimize risk to  
17 ratepayers.

18 Q. Some people have argued over the years that  
19 PURPA projects, because the prices are established at the  
20 start of the contract term and are fixed for the 20 years  
21 of the contract, present little or no fuel-price risk  
22 compared to gas-fired generation acquired by utilities.  
23 Do you agree?

24 A. No, I do not. Although there may be no price  
25 uncertainty associated with long-term PURPA contracts,

1 that is not the same as having no price risk. Prices  
2 established at the start of a long-term contract could  
3 prove to be too high or too low compared to other  
4 alternatives or to market prices in effect throughout the  
5 term of the contract. A long-term contract locks in those  
6 prices, regardless of what happens with market prices.  
7 Because 100 percent of PURPA costs are passed on to  
8 customers through PCAs, ratepayers are fully exposed to  
9 the risk that PURPA rates prove to be too high.

10 Fuel costs associated with utility-owned  
11 resources are also passed on to customers, partly through  
12 base rates and partly through PCAs. However, fuel costs  
13 are tracked annually and rates are adjusted accordingly.  
14 Consequently, while customers are exposed to fuel price  
15 risk for both PURPA and utility-owned resources, the  
16 annual adjustment of rates for utility-owned resources  
17 exposes customers to less risk for utility-owned resources  
18 than for PURPA resources.

19 Q. You stated earlier that ratepayers bear 100  
20 percent of the risk when prices in PURPA contracts deviate  
21 from actual values of the power over the life of the  
22 contract. Why shouldn't ratepayers bear 100 percent of  
23 the risk? Don't they bear 100 percent of the risk for  
24 utility-owned resources?

25 A. Ratepayers do bear nearly all of the risk of

1 utility-owned resources, except for relatively small  
2 portions that may be borne by the utilities through cost  
3 sharing mechanisms built into PCAs. However, because of  
4 the annual power cost adjustment mechanisms, the risk for  
5 utility-owned resources is less. In other words, the  
6 annual adjustment allows costs to be bracketed more  
7 accurately.

8 PURPA resources, on the other hand, receive  
9 revenue at fixed rates over long contract terms. I can  
10 think of few investments made by private investors in  
11 which the rates are fixed and the entire revenue is  
12 guaranteed for 20 year periods. Private businesses must  
13 almost always make their own assessment of the risks and  
14 rewards for new long term investments. I don't think it  
15 should be much different when private businesses invest in  
16 PURPA projects.

17 Q. Do you agree that a long-term PURPA contract  
18 provides long-term price protection, or a "hedge" against  
19 high prices that can benefit ratepayers?

20 A. It is certainly possible that this could occur,  
21 but it is also possible that long-term price certainty  
22 could lock in high prices to the detriment of ratepayers.  
23 As I stated, price certainty and price protection are not  
24 necessarily the same thing.

25 Q. Do you support Idaho Power's request to limit

1 contract length under the IRP methodology to two years or  
2 PacifiCorp's request to limit it to three years?

3 A. Although I agree with all three utilities'  
4 rationale for two or three year maximum contract lengths,  
5 I think it could potentially be so short that QFs who did  
6 sign contracts would nearly be in perpetual negotiation to  
7 renew contracts. For some QFs, the negotiation process  
8 can take months or even more than a year. If many QFs  
9 signed short two or three year contracts, it could be  
10 administratively difficult for both the utilities and the  
11 Commission to review, approve, and manage these contracts.  
12 Therefore, for practical reasons, I think a five year  
13 maximum contract length would be more reasonable.  
14 Moreover, the risk associated with 20-year contract is  
15 greatly reduced when using a contract of five years.

16 Q. Do you support Avista's request to limit  
17 contract length under the IRP methodology, similar to  
18 Idaho Power, but allow Avista the option to sign contracts  
19 for more than five years in length if a very favorable  
20 opportunity arises? (Reference Kalich, Di at p.3, lines  
21 2-4).

22 A. For the same reasons just stated for Idaho Power  
23 and PacifiCorp, I think a maximum contract length of five  
24 years is more reasonable and manageable for all three  
25 utilities. With regard to Avista's request to be able to

1 sign contracts for a period of longer than five years in  
2 certain circumstances, I believe that option has always  
3 existed. I am not opposed to that option continuing to be  
4 available for all three utilities, provided that contracts  
5 longer than five years can be justified, will benefit  
6 ratepayers, and are only used in very rare circumstances.

7 Q. What contract length have QFs historically  
8 chosen, both under the SAR and the IRP methods?

9 A. The vast majority of QFs in the past have chosen  
10 the maximum contract length available at the time, whether  
11 they were SAR or IRP contracts. Some QFs have chosen  
12 shorter contract lengths, generally less than five years,  
13 in most cases because they did not want to be locked into  
14 certain rates for long periods of time. In some cases,  
15 QFs had some expectation that rates would increase in the  
16 future, but wanted to be able to be paid for generation in  
17 the meantime until a longer term contract could be signed  
18 at more attractive rates.

19 Q. Do you know what the maximum contract length is  
20 for PURPA contracts in other states?

21 A. I am not familiar with all other states in the  
22 U.S. in which there is significant PURPA activity, but I  
23 do know that maximum contract length is currently 20 years  
24 in Oregon, Utah, and Wyoming. It is 25 years in Montana,  
25 but only five years in Washington. In areas where non-

1 utility generators have ready access to wholesale power  
2 markets such as PJM, ISO New England, New York ISO,  
3 California ISO, Southwest Power Pool and ERCOT, there is  
4 no mandatory purchase obligation under PURPA, thus, no  
5 maximum contract length.

6 Q. Do you believe there may be other options  
7 besides reducing contract lengths that could also address  
8 the problem?

9 A. The Commission, in Order No. 32697 suggested  
10 that it believed other tools, besides shortened contract  
11 lengths, could be utilized to ensure an accurate and up to  
12 date avoided cost valuation. However, the Commission  
13 stopped short of suggesting what those tools should be.  
14 Trying to determine accurate avoided cost rates from the  
15 beginning of the contract is, obviously, a first step.  
16 Although I believe avoided costs are reasonably being  
17 computed today under the IRP method, I also believe that  
18 there may be additional factors that are currently not  
19 being considered. For example, solar projects are  
20 currently eligible for tax credits valued at up to 30  
21 percent of the project cost. Presumably, the value of  
22 these credits is being realized by the owners or  
23 financiers of the projects, but is not being passed on to  
24 the utility or its ratepayers. If a utility acquired a  
25 comparable solar project or its output through a

1 competitive solicitation, I would assume the value of any  
2 tax incentives would be reflected in the purchase price  
3 and therefore passed on indirectly to ratepayers.

4 Currently, tax incentives are not accounted for in the IRP  
5 methodology, yet they provide tremendous benefit to QFs.

6 There could be other potential changes to the  
7 way in which avoided cost rates are calculated, but none  
8 would adequately address the real problem—rates becoming  
9 inaccurate over long contract lengths.

10 Q. Do you believe a periodic rate adjustment  
11 mechanism could work, while maintaining QFs' option to  
12 choose 20-year contracts?

13 A. In theory, periodically adjusting rates  
14 throughout the term of the contract, say at two to five  
15 year intervals, could help to ensure that avoided cost  
16 rates in the contract remain accurate and reflect the  
17 proper value compared to the market or other alternatives.  
18 Similarly, indexing prices in the contract based on  
19 electric market indexes or fuel prices could accomplish  
20 the same thing.

21 Q. Do you believe QFs would find periodic rate  
22 adjustments acceptable?

23 A. No, I do not. I expect QFs would view  
24 adjustable rates, either through reopeners or indexing, to  
25 be nearly comparable to short term contracts. Because

1 prices are the single most important element in a  
2 contract, periodic adjustment of those prices could be  
3 functionally equivalent to signing a new contract to QF  
4 owners and financiers.

5 Q. Do PURPA or FERC rules allow periodic rate  
6 adjustments?

7 A. FERC and various courts have made clear that  
8 avoided cost rates contained in a PURPA contract cannot be  
9 modified after the contract has been signed, although  
10 neither the Idaho nor the U.S. Supreme Courts have held as  
11 much. However, FERC rules do not specifically address  
12 whether adjustable rate contracts are acceptable in  
13 instances in which the contracting parties agree in  
14 advance to an adjustment method and frequency.

15 Consequently, I am uncertain as to whether FERC would find  
16 adjustment mechanisms acceptable. Because of this  
17 uncertainty, and because I believe QFs would view periodic  
18 rate adjustments as functionally equivalent to new  
19 contracts, I think shorter contracts are the best approach  
20 to reduce the financial or price risk of long-term  
21 contracts.

22 Q. Do you agree that PURPA projects will always be  
23 paid too much under 20-year contracts?

24 A. No, not necessarily. While it is true that  
25 avoided cost rates have exceeded comparable market prices

1 throughout most of the history of PURPA in Idaho, there  
2 have been times when this was not true. For example,  
3 during the extreme electricity price spikes in late  
4 2001-2002, market price far exceeded avoided cost rates  
5 for extended periods of time.

6 Price comparisons at any single snapshot in time  
7 are generally not valid projections over a long period of  
8 time. Contractual avoided cost rates will nearly always  
9 be higher or lower than comparable market prices over the  
10 long-term such as 20 years. What is important is that the  
11 prices are close over the entire course of the contract  
12 term.

13 Now that a few contracts have reached or are  
14 nearing their 20 or 35-year expiration, a comparison can  
15 perhaps be made. However, in my opinion, if avoided cost  
16 rates in any contracts have proven to be accurate over  
17 time, it has been just by chance, not by design.

18 Q. Do you think it is fair for utilities to be  
19 permitted to develop or acquire long-term generation  
20 assets, but to only be obligated in the case of PURPA  
21 resources to two, three, or five year contracts?

22 A. Whenever a utility acquires a resource or signs  
23 a long-term PPA for new generation, it must identify the  
24 need in its IRP, evaluate a range of alternatives, and  
25 procure the resource or contract through a competitive

1 process. Throughout the entire process, the utility's  
2 decisions are subject to intense scrutiny by the  
3 Commission, intervenors, and other interested parties,  
4 including customers. If the utility cannot first  
5 demonstrate a need and second justify the cost-effective  
6 resource, it does not receive Commission approval to  
7 pursue the project.

8 As examples of utility acquisitions of non-PURPA  
9 renewable projects, Idaho Power's Neal Hot Springs and  
10 Raft River geothermal PPAs and its Elkhorn Wind PPA were  
11 signed as a result of geothermal and wind resources being  
12 identified as preferred resources in the utility's IRP.  
13 Similarly, Avista's Palouse Wind Project PPA and several  
14 PacifiCorp wind projects and PPAs were identified through  
15 the IRP process and acquired through subsequent  
16 competitive procurement processes.

17 Q. Was the procurement of thermal projects by  
18 utilities, such as Idaho Power's Langley Gulch project,  
19 PacifiCorp's Lakeside II, or Avista's Lancaster PPA any  
20 different than the acquisition process employed for  
21 renewables? Aren't those examples of long-term  
22 commitments that bind ratepayers for very long periods of  
23 time?

24 A. Just like the renewable projects previously  
25 discussed, the utilities' thermal facilities mentioned

1 above also had to pass intense scrutiny before the  
2 utilities were permitted to procure them. While it is  
3 true that utilities are permitted to sign long-term  
4 contracts and secure long-term financing, for most  
5 projects there is no guaranteed complete cost recovery at  
6 fixed rates. For example, in the case of Idaho Power's  
7 Langley Gulch project, various costs of the facility are  
8 included in base rates for recovery over the life of the  
9 plant. However, fuel costs, which can represent as much  
10 as two thirds of the total cost over the facility's  
11 lifetime, are subject to annual adjustment to the extent  
12 actual costs vary from what is included in base rates.  
13 Moreover, most of these thermal generating facilities  
14 provide other benefits such as dispatchability, variable  
15 ramp rates, reserves and other ancillary services.

16 PURPA projects, on the other hand, are treated  
17 differently. They are currently entitled to long-term  
18 contracts at fixed rates. The utility is obligated to  
19 sign contracts at Commission-approved rates, with no  
20 consideration of need, with no competitive procurement  
21 process, and without regard to cost-based pricing.  
22 Recovery of PURPA contract payments by the utility is  
23 through a combination of base rates and PCAs, but always  
24 at 100 percent. There is no adjustment to the avoided  
25 cost rates or to the amount authorized for recovery from

1 ratepayers throughout the entire term of the contract.

2 Q. Can PURPA cogeneration projects like Simplot or  
3 Clearwater present additional risks over non-cogeneration  
4 PURPA projects?

5 A. Perhaps. Cogeneration projects are always  
6 associated with some other industrial process besides  
7 generating electricity. Consequently, they face business  
8 risks independent of their electric production. If the  
9 thermal host for a cogeneration facility goes out of  
10 business, then the electric production cannot continue.  
11 Some examples of this have been the Magic West facility in  
12 Glens Ferry and the Yellowstone Power project at Emmett.

13 Q. Do you believe PURPA is an effective mechanism  
14 for utilities to acquire new generation?

15 A. No, I do not. I believe PURPA was intended to  
16 permit relatively small, non-utility-owned projects to be  
17 developed and to compete on an equal footing with utility-  
18 owned facilities. I do not believe PURPA was ever  
19 intended to serve as the primary, or even a major,  
20 mechanism for utility acquisition of new resources.  
21 Instead, at least for Idaho Power and perhaps PacifiCorp,  
22 PURPA resources have become major resources, forced upon  
23 them with no planning whatsoever. PURPA projects entirely  
24 circumvent the planning process and sometimes cause the  
25 utility to plan around them rather than planning for them.

1 This creates a very awkward and inefficient planning  
2 process and can lead to a poorly conceived generation  
3 fleet that is not in the best interests of ratepayers.  
4 Therefore, I do not support long-term contracts to  
5 encourage PURPA at a time when utilities would not  
6 otherwise be making long-term commitments for non-PURPA  
7 generation resources.

8 Q. Each of the utilities' petitions in this case  
9 have asked to reduce the maximum length of only IRP-based  
10 contracts; however, SAR-based contracts continue to be  
11 eligible for 20-year contracts. Do you believe 20-year  
12 maximum contract lengths should continue to be available  
13 to SAR-based contracts?

14 A. Yes, I do. Twenty year contracts should  
15 continue to be available for wind and solar projects  
16 smaller than 100 kW, and for all other project types  
17 smaller than 10 aMW.

18 Q. If maximum contract lengths are reduced to less  
19 than 20 years in this case for IRP-based contracts, are  
20 you concerned about the difference in contract length  
21 between SAR-based and IRP-based contracts?

22 A. No, I am not. Although there would be a  
23 difference between maximum contract length for IRP and  
24 SAR-based contracts, I believe such a difference is  
25 reasonable. In the past, there have been instances in

1 which contract rates and/or terms were much more favorable  
2 for SAR-based than for IRP-based contracts, and it has led  
3 to QF developers strongly preferring one contract type  
4 over the other. One recent example was the disparity in  
5 rates (either real or perceived) between IRP and SAR  
6 rates, which led to disaggregation of large wind farms  
7 into smaller 10 MW projects.

8 In this case, most new PURPA projects are likely  
9 to be solar, and the size limit or eligibility cap for  
10 SAR-based solar contracts is 100 kW. Because this cap is  
11 100 kW, I believe it is unlikely a QF would be  
12 disaggregated into such small pieces in order to qualify  
13 for SAR-based rates, or more importantly, for 20-year  
14 contracts. The same would likely be true for wind  
15 projects.

16 In addition, SAR-based projects do not represent  
17 a significant portion of the cumulative amount of PURPA  
18 generation. For example, wind and solar projects (both  
19 under contract and proposed) account for more than 1973 MW  
20 of Idaho Power's PURPA projects according to Idaho Power  
21 Exhibit No. 1. Thus, the impact of SAR-based projects is  
22 very small in comparison to the magnitude of IRP-based  
23 projects.

24 Q. Does your proposal to maintain 20-year contracts  
25 for new SAR-based projects also apply to SAR-based

1 contracts that will be expiring and that desire new  
2 contracts?

3 A. Yes, it does.

4 Q. Please discuss the number and timing of expiring  
5 SAR-based contracts.

6 A. In the coming years, many existing PURPA  
7 contracts will expire and will be seeking replacement  
8 contracts. Exhibit No. 101 depicts graphically the timing  
9 and number (but not the amount of generation) of QF  
10 contracts that will be expiring. Each line on the graph  
11 represents a different contract. In the coming 10 years,  
12 94 contracts will expire and could choose to be renewed.

13 Q. Why should SAR-based contracts be permitted  
14 longer contracts than IRP-based contracts?

15 A. Neither SAR-based nor IRP-based rates are likely  
16 to remain accurate over a 20-year period. On a per kW  
17 basis, the risk for SAR-based contracts is exactly the  
18 same as for IRP based contracts. However, SAR-based  
19 contracts, because the project sizes are individually and  
20 collectively small, present much less risk if contract  
21 rates prove to be too high or too low compared to the  
22 actual value of the power.

23 Q. Should SAR-based replacement contracts be  
24 permitted 20-year terms?

25 A. Yes, I recommend that all SAR-based contracts be

1 eligible for 20-year contracts, regardless of whether they  
2 are for new projects or for replacement contracts. SAR-  
3 based projects that are renewing contracts will receive  
4 the then current energy rates and capacity rates. Even  
5 though projects seeking replacement contracts presumably  
6 have already been financed and retired their debt, for  
7 consistency sake I think it is reasonable that all SAR-  
8 based contracts follow the same rules.

9 Contracts that were initially SAR-based, but at  
10 the time of contract replacement exceed the size threshold  
11 for SAR-based rates, should be treated as new IRP-based  
12 contracts but eligible for capacity payments throughout  
13 the entire contract term.

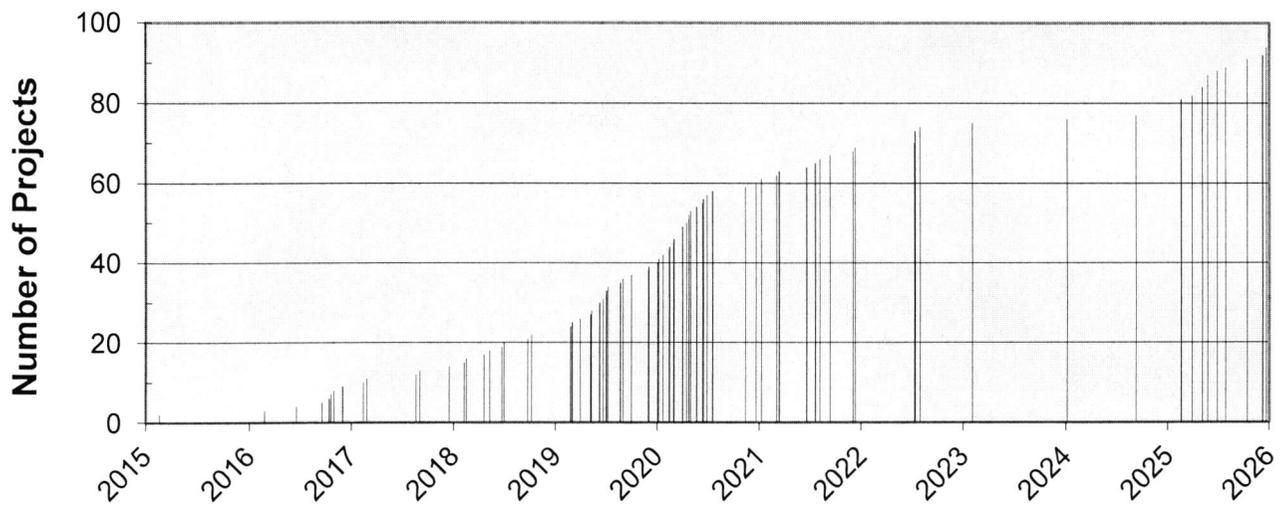
14 Q. Please summarize your recommendations.

15 A. I recommend that the maximum contract length for  
16 standard IRP-based contracts be five years for Idaho  
17 Power, PacifiCorp, and Avista. I also recommend that the  
18 maximum contract length for SAR-based contracts remain at  
19 20 years, both for new and for replacement contracts.

20 Q. Does this conclude your direct testimony in this  
21 proceeding?

22 A. Yes, it does.

### Expiration of PURPA Contracts Over Time



## CERTIFICATE OF SERVICE

I HEREBY CERTIFY THAT I HAVE THIS 23<sup>RD</sup> DAY OF APRIL 2015, SERVED THE FOREGOING **DIRECT TESTIMONY OF RICK STERLING**, IN CASE NOS. IPC-E-15-01/PAC-E-15-03/AVU-E-15-01, BY E-MAILING A COPY THEREOF, POSTAGE PREPAID, TO THE FOLLOWING:

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